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Asia-Pacific Impact Lawyers

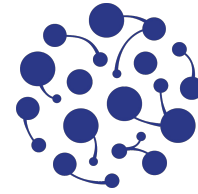
esela Online Meeting - 11 June 2020

9 am UK | 4 pm Singapore | 6 pm Sydney

***Topic:** Developing a legal practice
with social and environmental impact
at its heart during COVID-19*



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Agenda

- PART 1: Introduction
- PART 2: Panel Discussion
- PART 3: Small Group Discussion
- PART 4: Feedback and Wrap-up

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Speakers

Introduction:

Sarah Dobson - Executive Director of **esela** - The legal network for social impact

Roberto Randazzo - President of **esela** - The legal network for social impact and a Partner at **R&P Legal**

Panellists:

Ranajoy Basu - Partner and Head of India practice at **McDermott, Will & Emery LLP**

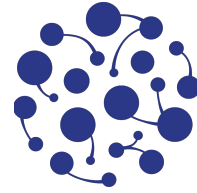
Jon Cheung - Partner at **Prolegis Lawyers**

Giana Lin - Partner and co-founder of **FuGuan Law Firm**

Vivien Teu - Founder & Managing Partner at **Vivien Teu & Co LLP**

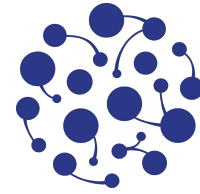
Moderator:

Tze-Wei Ng - Lawyer, ESG & Impact Practice Lead at **Vivien Teu & Co LLP** and member of the board of **esela** - The legal network for social impact



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Agenda

PART 3: Small Group Discussion

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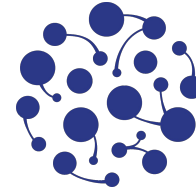
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Group 1

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1. Why did you join today's meeting?

[Empty response area for question 1]

2. What is needed for the growth of impact in legal practice? What are some obstacles you see (personal, firm, regulations, ecosystem etc.)?

Not enough business atm

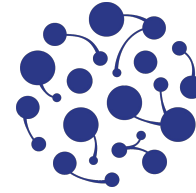
Reg lawyers are reactive

Building internal interest atm / BD

APAC focus but not sure how much in HK

Group 2

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1. Why did you join today's meeting?

Interesting subject. Jon did a great job in spreading the word

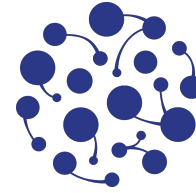
Ripple effect as it brought in Sue as well.

2. What is needed for the growth of impact in legal practice? What are some obstacles you see (personal, firm, regulations, ecosystem etc.)?

- Should be taught at Universities
- Obstacles - capacity and workload
- Steady flow of transactions to create a sustainable practice
- Ability to be a part of a community even as a specialist practitioner
- Getting lawyers involved across the board

Group 3

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1. Why did you join today's meeting?

To learn about the challenge being faced.

A sense of hope that business can recover awareness of positive social impact

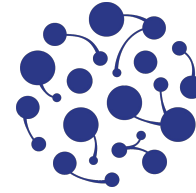
2. What is needed for the growth of impact in legal practice? What are some obstacles you see (personal, firm, regulations, ecosystem etc.)?

Understanding business purpose and sustainability and looking at what the business needs to contribute to society.

Providing education and encouragement to entrepreneurs.

Group 4

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1. Why did you join today's meeting?

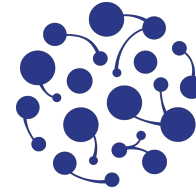
- To learn about how to create business opportunities around ESG.

2. What is needed for the growth of impact in legal practice? What are some obstacles you see (personal, firm, regulations, ecosystem etc.)?

- As Financial Regulatory lawyers, we are inherently reactive to regulatory intervention. There may be a need for such intervention to promote growth.
- The need to generate profit, especially the need to build internal buy-in
- Interest in this area Singapore but not Hong Kong

Group 4 cont.

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1. Why did you join today's meeting?

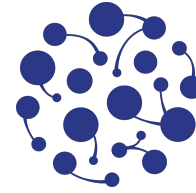
- Saw on AVPN website, annual conference, member for 3 years. One of the only Indian law firm as a member.
- Attended a Panel with Jon Cheung last week. Conversation in Australia, impact charity law.

2. What is needed for the growth of impact in legal practice? What are some obstacles you see (personal, firm, regulations, ecosystem etc.)?

- India, UK impact invest global innovation fund
- Social impact investors in US; Atalanta; Indian social enterprises, impact investments; imported ideas and imported innovation fund.
- Need to change the community. Small community of lawyers in social impact - one of the few working in this area. Very like China, they are learning to see the whole ecosystem, open up minds and explore how impact investment is going to work in this jurisdiction.

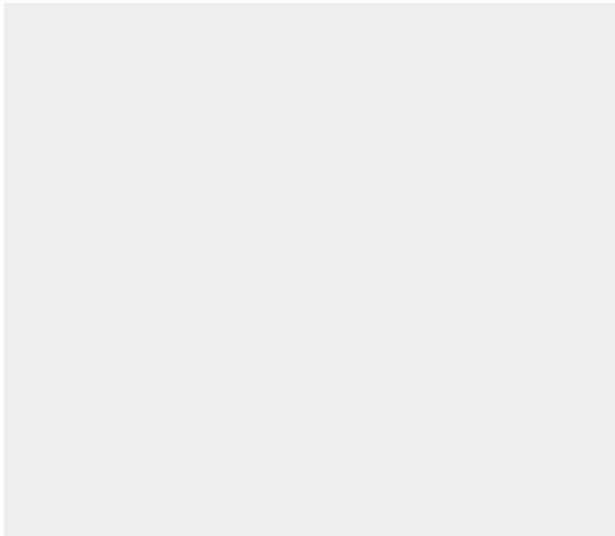
Group 4 cont.

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1. Why did you join today's meeting?

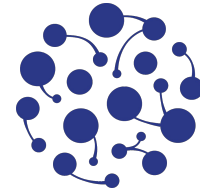


2. What is needed for the growth of impact in legal practice? What are some obstacles you see (personal, firm, regulations, ecosystem etc.)?

As a regulator, engaged with building and widening the community of not-for-profit lawyers. As a litigator, arguing to expand the boundaries of charity.

This is also a question also existing in China. The law is generally forbidden that, and the enforcing regulator also takes a conservative view in interpreting the law.

Need to gather together lawyers to create a community; with this specialization area; commercial clients; impact practice ought to be the priority; the creation of an identity as an impact practitioner allows others to to realise their identity, and to share information.



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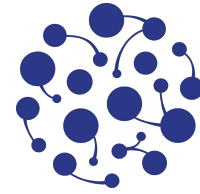
PART 4: Feedback and
Wrap-up

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Attendee Poll Results

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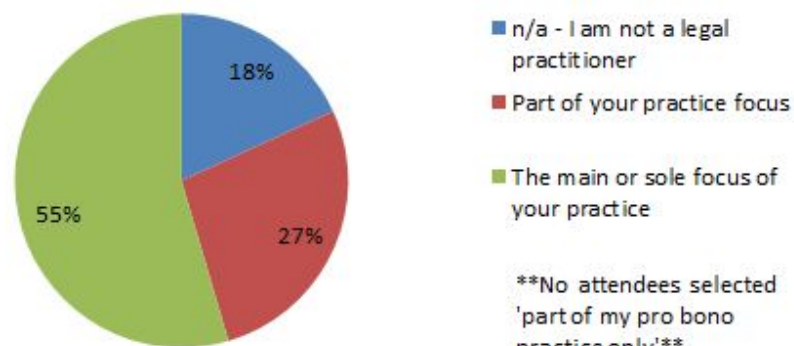
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Would you be interested in another such gathering of impact lawyers with a focus on Asia-Pacific?

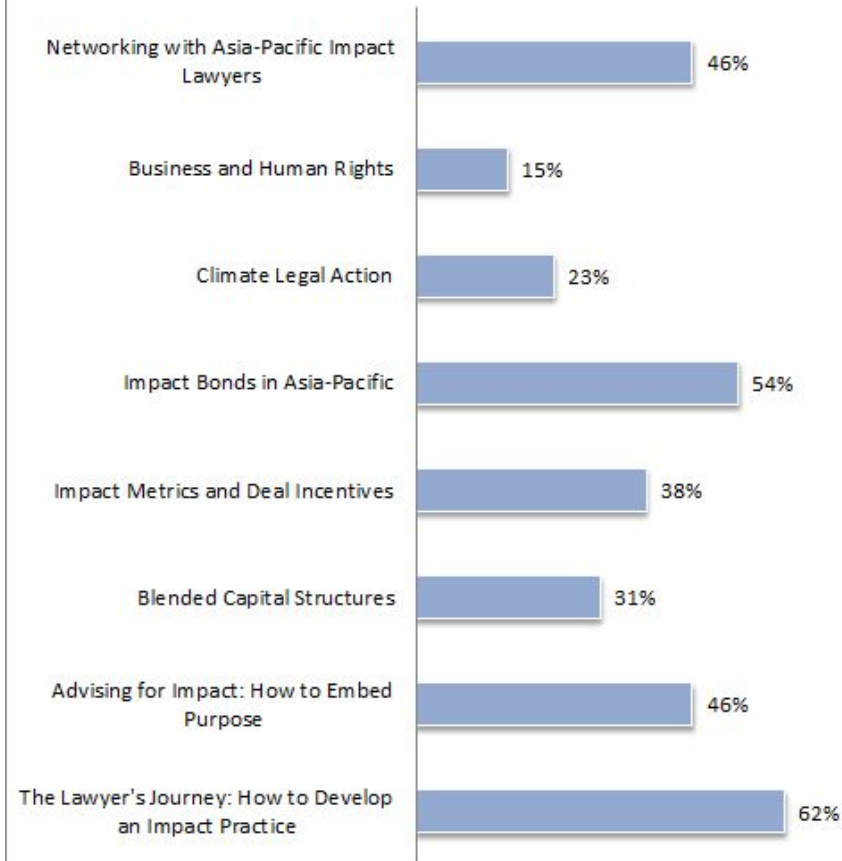


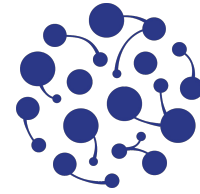
(For the lawyers) Is your impact focused work...?



No attendees selected 'part of my pro bono practice only'

For future events, what topics are you interested in?

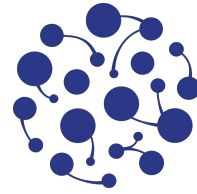




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For a deep dive into some of the issues raised at today's meeting, take a look at the virtual series of events in July

www.eselaconference.org/



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Next Steps

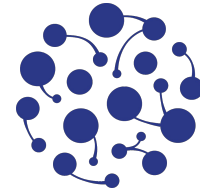
We will follow up with regionally focused content, developed in response to your feedback.

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Thank you

Sarah Dobson
development@esela.eu

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